

SELLER'S *Guide*





Hello! We are Wallace Real Estate

Wallace leads the real estate industry with service, trust and culture. We're an advocate for our agents, customers and community, with a talented team of professionals who put ethics first and hold themselves to the highest standards of quality. Since our beginning in 1936, through a nimble and precise approach, we have become the largest independent real estate company in East Tennessee

The Wallace system of support and marketing propels our skilled agents to reward every customer with the best experience, value and results.

As a local leader with global connections, we can help you find your place wherever life takes you.

WallaceTN.com
WallaceTNLuxury.com

WallaceRents.com
WallaceCRE.com



WE'RE HERE *To help you*



BEARDEN

140 Major Reynolds Place
Knoxville, TN 37919
865.584.4000

FARRAGUT

10815 Kingston Pike
Knoxville, TN 37934
865.966.1111



LAKESIDE

9420 S. Northshore Dr., Suite 101
Knoxville, TN 37922
865.342.4200



NORTH

3009 Tazewell Pike
Knoxville, TN 37918
865.687.1111

WEST

106 N. Peters Rd.
Knoxville, TN 37923
865.693.1111



NORTHSHORE/PROP MGMT

813 S. Northshore Dr., Suite 101
Knoxville, TN 37919
865.584.4700

COMMERCIAL

813 S. Northshore Dr., Suite 202
Knoxville, TN 37919
865.690.1111

RELOCATION
865.694.1415

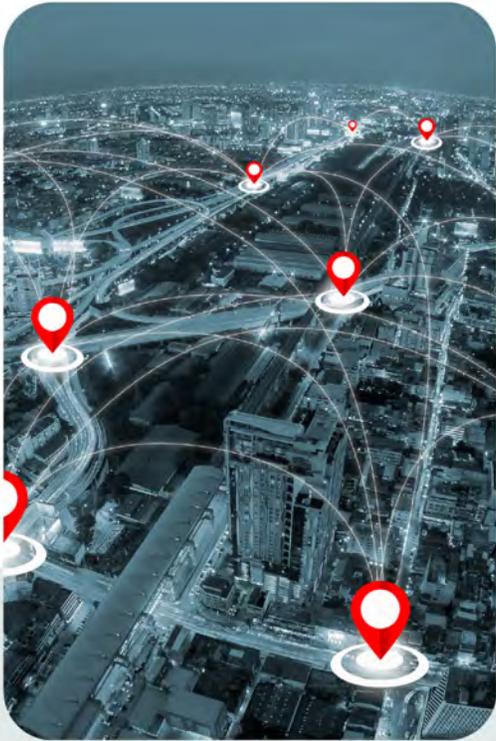
MELROSE TITLE CO.
865.694.1400

DOGWOOD INSURANCE GROUP
865.919.7213

CMG MORTGAGE
865.591.8921

RELOCATION

Network



Wallace Real Estate is a member of Leading Real Estate Companies of the World, a network of the most powerful independent brokerages. Each LeadingRE firm goes through a rigorous application process with stringent market share and performance requirements.

The LeadingRE logo is a symbol of the finest real estate professionals who are able to provide services beyond their immediate marketplace.

WE'RE LOCAL.

We're Global

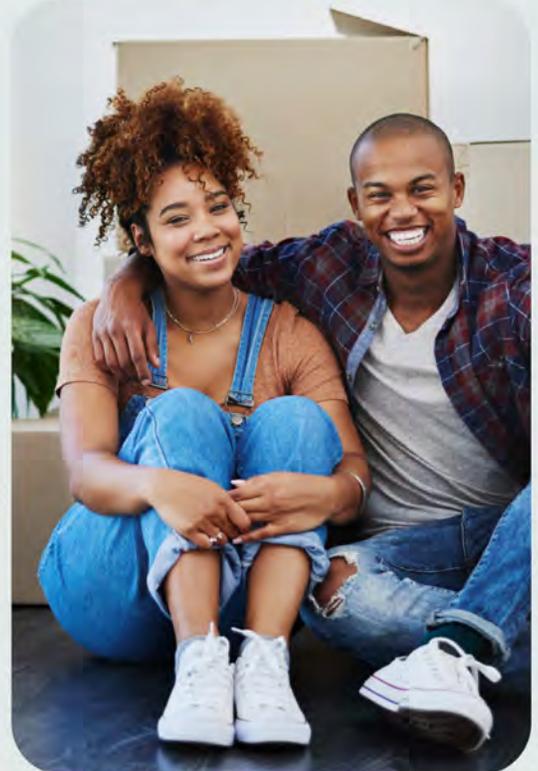


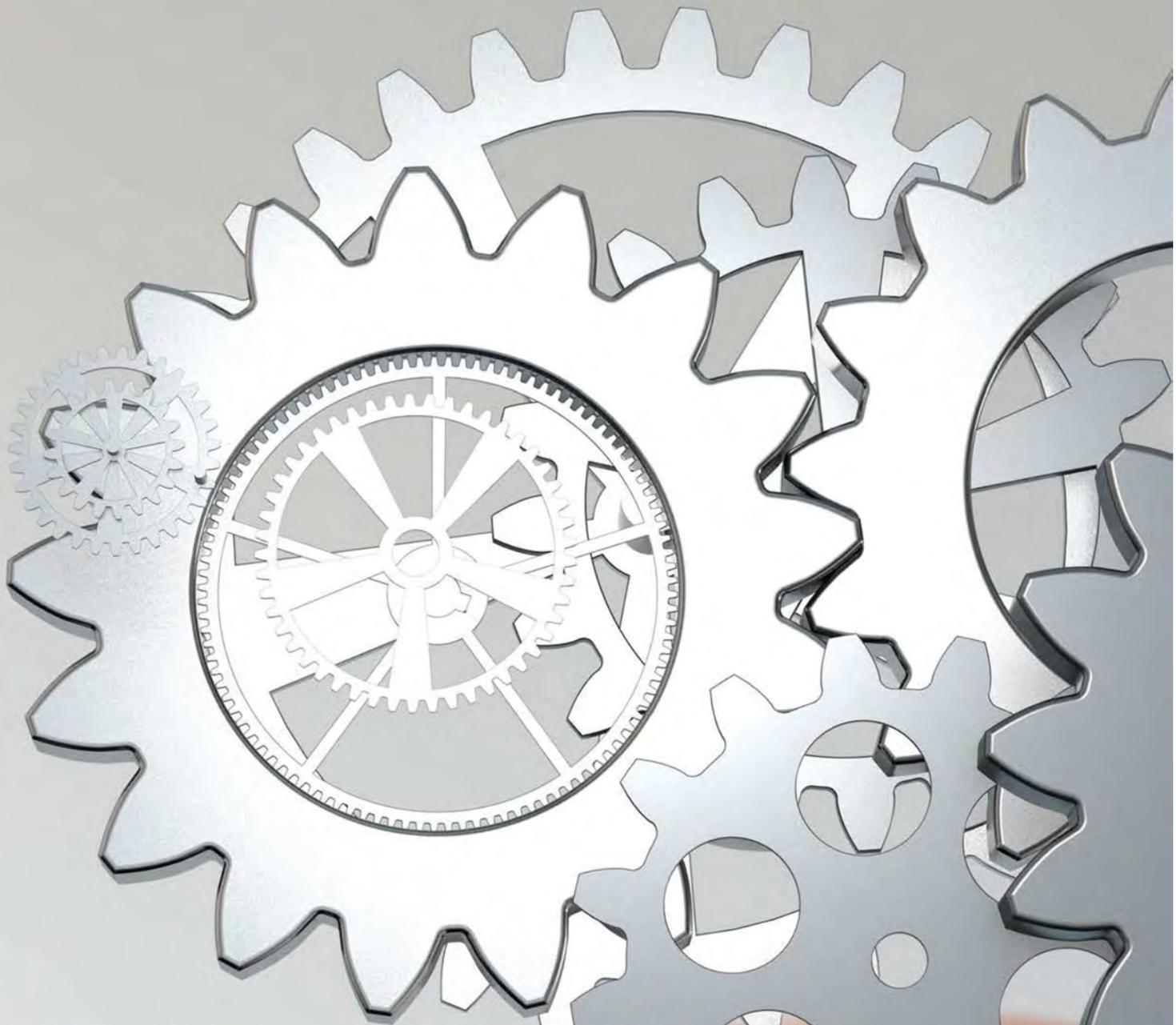
450 Sales Associates
8 Offices in East Tennessee
Sales Volume: \$1.3 Billion
Closed Transaction Sides: 4,000

Leading

REAL ESTATE COMPANIES
OF THE WORLD

135,000 Sales Associates
4,800 Offices in 70+ Countries
Sales Volume: \$272 Billion
Closed Transaction Sides: 1.2 Million





THE SELLING

Process

Home Seller's ROADMAP

Selling a home is a complicated process,
but you will be guided every step of the way.



THE SELLING *Details*

LISTING AGREEMENT

The seller and Wallace Real Estate create a contract by signing the Exclusive Right to Sell Listing Agreement. The cost for listing the property varies based on services rendered, and whether or not you choose to offer concessions directly to the buyer or provide for cooperative compensation to the agent who brings the buyer. Compensation is negotiable. Providing concessions or a cooperative compensation upfront may be in your best interest depending on the circumstances of your sale. You may also choose to wait until you receive an offer to purchase to include concessions or cooperative compensation depending on the terms of the offer you receive.



PROPERTY DISCLOSURE

A complete Tennessee Residential Property Condition Disclosure can be essential to a successful sales transaction. It attracts more buyers by building confidence and peace of mind. It reduces misunderstandings that can lead to re-negotiations, delayed closings, and even litigation. It is important to keep the disclosure updated to reflect any changes in the property during the time it is on the market.

LOCKBOX

When your home is for sale, a lockbox holding the house key is usually put on or near the front door. If a Supra box is used, it keeps track of who has shown the home and alerts the listing agent when the box has been opened. The lockbox is only accessible using a special electronic key assigned to licensed agents and other affiliates.

MULTIPLE LISTING SERVICE

Once your home is entered into the Multiple Listing Service or MLS, your home is on the market. The MLS includes all the information buyers want to know about your home including photos, square footage, location, and features. All the information that other agents need to know about showing your home is also included.

SHOWINGS

Agents with interested buyers will contact a showing service to schedule appointments to view your home and you will be contacted to confirm the showing. You have the ability to accept, deny, or suggest a more convenient time for each showing. It is advised that you secure pets and leave the home during each showing so that buyers and their agents can feel comfortable while at your home.

FEEDBACK

Following each showing, the buyer's agent is asked to complete a feedback survey online. Knowing what buyers' opinions are of your house after viewing it can help you make decisions that help you sell faster. While every attempt is made to collect feedback, there are times when the buyers' agent does not provide it. All feedback received will be shared.

OFFERS

and Negotiations

When a buyer is found for your home, their agent will submit an offer to purchase. I/we will help you understand the details of the offer before you decide how to respond.

Many things, in addition to offer price, can be negotiated, and I/we can help you know about your choices. These items can include closing date, amount of earnest money, repairs, closing costs, and contingencies.

When an offer is accepted, I/we will see to it that all signatures are collected and a binding agreement is established.



INSPECTIONS

and Appraisals



If the buyer requests a home inspection, I/we will coordinate the date and time with you. The inspector may take several hours to examine your home and you will be expected to leave the home at this time. Once the report is prepared by the inspector, I/we will help you through the process of possible repair negotiations.

If your buyer is getting a loan to purchase a home, they will likely be required by the lender to have an appraisal. Cash buyers may also choose to have an appraisal. The appraiser will examine the condition of your home, measure for square footage, review the location and sales trends, and determine a value for your home.

This will be presented to the buyers' lender.

Properly pricing your home at the time of listing can make the appraisal process smoother.

TITLE SEARCH *and Closing*



Prior to the transfer of the title of your home, the title company will research the chain of ownership of your property going back 30 years. If you have a mortgage to pay off, they will also work with you to obtain the necessary paperwork to make that payoff, in addition to working with the buyers' lender. Sellers must provide a clear title, free of liens in order for the buyer to purchase title insurance.

You will receive a settlement statement for review prior to closing.

Real estate closings are typically held at the office of the title company. I/we will be present to make sure everything goes smoothly.

All keys, owners' manuals, garage door openers, and other information the buyer may need should be brought to closing.

You will leave with a check or can have your proceeds electronically deposited.



FINDING *a Buyer*





Ten ways to
MARKET YOUR HOME

- 01 AGENT-TO-AGENT
- 02 MLS EXPOSURE
- 03 YARD SIGN
- 04 PHOTOS AND VIDEOS
- 05 WEBSITES
- 06 SOCIAL MEDIA
- 07 EMAIL MARKETING
- 08 PRINT ADVERTISING
- 09 VIRTUAL TOUR
- 10 BROCHURES/FLYERS

DEDICATED

Media Department

BENEFITS OF A COMPANY WITH A FULL-TIME MARKETING STAFF

You are hiring us to market your property for sale. Wallace Real Estate has its own dedicated Media Department to assist your agent. Marketing is a critical component to selling a home for the most amount of money in the least amount of time.

Having a qualified team of artists and advertising professionals leaves your agent free to show your property, follow up with buyers, and plan for additional promotional opportunities.



- Email Marketing
- Listing Website
- Digital Ads
- Postcard Mailings
- Social Media Campaigns
- Photography
- Videography
- Print Materials

ONLINE *Exposure*

96% of home buyers use the internet to search for a home. Wallace Real Estate syndicates your listing to more than 80 websites including:

- Zillow.com
- Realtor.com
- Homes.com
- Trulia.com



ADDITIONAL COVERAGE

- Your listing will receive its own, dedicated website/virtual tour
- Inclusion on WallaceTN.com
- Available on every Wallace Real Estate agent's individual websites
- Included on the websites of other independent and franchised real estate firms across the country
- Promoted on social media with a link to the property site
- Websites allow potential buyers the opportunity to connect directly with your agent with questions

TRADITIONAL *Marketing*

A full marketing plan includes a strong online presence, but to be thorough and to reach consumers in other ways, traditional marketing is required. These methods include:

- **EMAIL MARKETING:** property announcements that reach targeted email recipients and other agents with potential buyers
- **PROPERTY BROCHURES:** showcasing your home's unique selling points
- **FLYERS:** announcing homes that are new to the market
- **DIRECT MAIL MARKETING:** a way to directly connect with buyers
- **PUBLIC OPEN HOUSES:** allowing buyers an in-person experience
- **BROKER OPEN HOUSES:** connecting with other agents working with hundreds of buyers
- **YARD SIGN:** one of the most visible ways to let consumers know your home is available for sale





PRICING

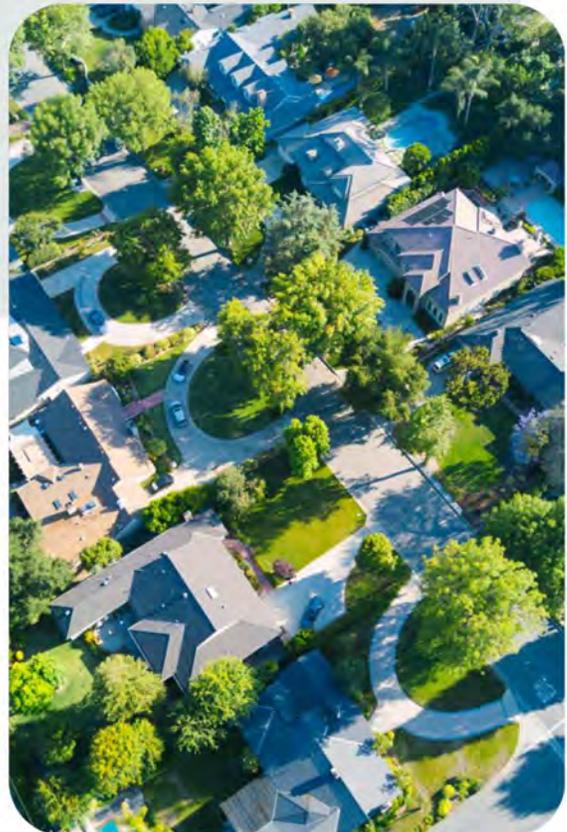
Research

MARKET *Valuation*

Your property has many values, depending on who you ask. From the tax assessor, to the lender and the insurance company, each may assess a value based on different variables.

HOW VALUE IS DETERMINED

- Location
- Physical Condition
- Age of Property
- Size of the House/Lot
- Floor Plan Appeal
- Archltectural Style



MARKET CONDITIONS

- Interest rates and availability of financing
- Buyer demand
- Prices of recently sold properties
- State of the economy
- Seasonal demand
- The number of similar properties currently for sale
- Prices, financing terms, location and physical condition of competing properties

DETERMINING

List Price



To determine list price, a Comparative Market Analysis will be compiled using Multiple Listing Service records, tax records, and other sources including Realtors' Property Resource (RPR).

EVALUATE: the competition of other properties on the market and the current condition of the home

DECIDE: if homeowner will make repairs, updates or improvements before listing

DETERMINE: the desired selling timeline

ESTABLISH: the square footage of the home

HOME *Enhancement*

A home that looks its best is more likely to sell faster and for a better price. Here are a few tips from the experts for preparing your home for market and staging it for showings:



EXTERIOR

- Repaint or touch-up trim
- Clean out gutters
- Wash windows and screens
- Trim trees, shrubs
- Weed lawn and maintain mowing
- Examine crawl space

ENTRANCE

- Check doorbell and replace lightbulbs
- Put out new welcome mat
- Clean, repair or repaint front door
- Sweep walkway



GENERAL

- Clear out closets
- Eliminate clutter
- Neutralize and depersonalize
- Update decor...throw pillows, bedspreads, towels, display items

HOME *Staging*

Consider the arrangement of your furnishings, and determine if they should be rearranged to best showcase your home's space.



KITCHEN & BATH

- Clean appliances inside and out
- Clear out and clean cabinets, drawers and pantry
- Clean, repair or replace faucets and fixtures
- Update shower curtain

ROOMS

- Touch-up or repaint walls, trim, ceilings
- Clean or replace carpet
- Clean curtains, shutters and blinds
- Clean fireplace and mantle



BEFORE EACH SHOWING

- Pick up toys and clutter
- Clear off counters and tabletops
- Take out trash
- Turn on lights
- Secure pets

FULL *Service*

From working with you to prepare your home to sell, implementing a strategic marketing plan, assisting in the negotiations, and getting you to closing, your Wallace Real Estate professional has all the tools and support you need for a successful transaction.

- Moving Logistics Services
- Title Services
- Warranty Services
- Insurance Services
- Mortgage Services
- Commercial Services
- Property Management Services



EXCEPTIONAL

Settlement Services

A title is the legal right that a person has to the ownership and possession of land. When selling, a clear title is required to be passed on to the buyer.

With offices in Knox and Roane Counties, Melrose serves a wide range of communities around East Tennessee. This includes Knoxville, Maryville, and Farragut as well as Harriman, Kingston, and Oak Ridge. Melrose Title Company is committed to providing its customers with the highest quality Residential and Commercial Real Estate Closings, Title Abstracts, Title Insurance Services and Real Estate Document Preparation. The full-time Attorneys, Settlement Officers and Support Staff work diligently to ensure a smooth and pleasant transaction from start to finish. Complementing that experience is the fully staffed legal team of Howard & Howard Law.

Melrose Title insurance services are underwritten by four leading underwriters. With top-tier financial strength, unparalleled underwriting expertise, and a steadfast commitment to quality service, Melrose Title clients can enjoy greater peace of mind.



MELROSE
TITLE COMPANY



*First American
Title Company*



OLD REPUBLIC TITLE



melrosetitleco.com

151 Major Reynolds Place
Knoxville, TN 37919
865.694.1400

715 Walden Ave,
Harriman, TN 37748
865.590.6360



WE GIVE BACK TO
COMMUNITY HEROES
WITH SUPERIOR SERVICE
AND REAL ESTATE REWARDS

LeadingRE Heroes is an exclusive real estate reward program for local community heroes that are buying or selling a home.



LeadingRE Heroes program offers a credit to the eligible buyer or seller enrolled in the program. The credit can be up to 20% of the represented side commission. Benefit should be discussed before signing a Buyer Representation or Listing Agreement. Client will also be required to sign the program Eligibility Form.

LeadingRE HEROES is powered by Leading Real Estate Companies of the World®, a global network of over 500 premier real estate firms, giving you access to exceptional service from top quality associates living and working in your market, providing you with a seamless real estate transaction and exclusive benefits.

**Ask me about how
you can participate
in this program!**



* Rebates are not allowed in all states. In some states, a gift card or commission credit at closing may be provided in lieu of the Cash-Back bonus. You must register with U.S. Military on the Move® before contacting a real estate agent and be represented by the assigned real estate firm at closing to qualify. All real estate transactions are negotiable. Other terms and conditions may apply.



Enjoy Complimentary 2-10 Seller Coverage

Throughout the Listing Period

We've Got You Covered

Great news! By choosing Wallace Real Estate to list your home, your home is automatically covered by complimentary Seller Coverage from 2-10 Home Buyers Warranty (2-10), our exclusive, trusted partner in home service plan protection.

How 2-10 Seller Coverage Helps You Protects Your Budget and Your Listing

If a covered item breaks down during your listing, 2-10 can save you money and dispatch the right contractor to address the issue.

Establishes a Record of Coverage Help Your Home Stand Out

When your home has an established record of coverage that shows your home's systems and appliances are in good working order, it can provide peace of mind to Buyers and help your home stand out.

Reduces Post-Closing Disputes

Convert your Seller Coverage to Buyer Coverage to offer added peace of mind for your Buyers, reduce post-closing disputes, and help your home stand out among the rest.

Coverage Includes:



- Heating System
- Electrical System
- Plumbing System
- Major Kitchen Appliances

Add Cooling System protection for just \$50!



40+ years
in the industry



97.5%
of claims paid



1,800+
5-Star Reviews

*Complimentary where allowed by law. See Service Agreement for details.

2-10 Home Buyers Warranty: In California, 2-10 HBW Warranty of California Inc.; in Florida, Home Buyers Warranty Corporation VI; in Virginia, 2-10 Home Buyers Warranty of Virginia, Inc.; in other states, Home Buyers Resale Warranty Corporation (OR Lic # 202003).



SELECT YOUR COVERAGE

For multi-year pricing, multiple units, guest homes, or homes over 5,000 square feet, call for a quote.

Seller Coverage Seller Service Fee \$100
 \$50 Seller A/C and Heat Pump option

Buyer Coverage w/\$100 Service Fee Buyer pricing is shown for one year of coverage, either prepaid in full or monthly installments.* Monthly payments available for Buyer only.

Simple Coverage

\$579 / \$53 Single Family
 \$559 / \$51 Condo/Duplex/Townhome (per unit)

Supreme Coverage

\$759 / \$69 Single Family
 \$739 / \$67 Condo/Duplex/Townhome (per unit)



New construction w/\$100 Service Fee

3 years of systems and appliances protection. Complements 2-10 HBW structural warranty.

\$550 Simple \$750 Supreme
 Begin at closing Begin 1 year after closing

Additional Buyer options

May be purchased up to 30 days after closing. Pricing is shown per year and monthly.

- \$50 / \$4.56 Additional Refrigerator, Built-In Wine Cooler, Freestanding Freezer or Wet Bar Refrigerator (sold separately)
- \$65 / \$5.93 Washer and Dryer (included in Supreme)
- \$85 / \$7.76 Plus **NEW** \$60 / \$5.48 Extended Pipe Leak
- \$180 / \$16.43 Pool/Spa Freshwater \$75 / \$6.84 Well Pump
- \$355 / \$32.39 Pool/Spa Saltwater \$100 / \$9.13 Roof Leak
- \$180 / \$16.43 Additional Pool/Spa \$50 / \$4.56 Service Fee Buy Down to \$75
- \$200 / \$18.25 Mini-Split HVAC System **NEW**
- \$50 / \$4.56 Pre-Season HVAC Tune-Up
- \$50 / \$4.56 Septic System (included in Supreme)

Totals	\$ _____	Service Agreement
	\$ _____	Seller A/C and Heat Pump option
	\$ _____	Buyer option(s)
	\$ _____	Total due*

*Sales tax may apply. Monthly payments subject to a processing fee of 9.5%.

PROPERTY INFORMATION

Home to be covered

Address _____
 City _____ State _____ Zip _____

Mailing address if different from above:

Address _____
 City _____ State _____ Zip _____

Home Seller(s) and Buyer(s) information

Seller(s) name _____
 Phone _____ Email _____
 Buyer(s) name _____
 Phone _____ Email _____

Go Green - I want to go paperless!

Receive your confirmation and download your Home Warranty Service Agreement electronically. (Be sure to provide email above.)

Agent information

Service Agreement being purchased by: Seller Buyer Other

Seller's agent information

Agent name _____
 Real estate office _____
 Phone _____ Email _____

Buyer's agent information

Agent name _____
 Real estate office _____
 Phone _____ Email _____

Closing Agency/title company

Name _____
 Address _____
 Closing date _____ File # _____
 Phone _____ Email _____

The above charges for the principal unit and additional units include the full amount of all fees, if any, payable to the real estate broker and its agents for processing, administering, and advertising. Payment can be made by check or credit card. Payments outside of close of sale are accepted. Monthly payment cannot be enrolled through the mail and must be enrolled through Agent Portal or by contacting Agent Services.

MAKE CHECKS PAYABLE TO: Home Buyers Resale Warranty Corporation, PO Box 952848, St. Louis, MO 63195-2848

COVERAGE AGREEMENT

- I agree to purchase coverage or accept coverage purchased on my behalf.
- I decline coverage and hereby agree to **WAIVE all claims** against 2-10 HBW, the Broker and/or Agent for potential Failures that could have been covered under this Service Agreement.

Seller signature _____ Date _____

Buyer signature _____ Date _____

By signing above, each party represents that it has read the Home Warranty Service Agreement, and acknowledges that any Service provided hereunder is subject to all terms, conditions, limits, exclusions, and procedures, including that Service will only apply to Covered Items in good and safe working condition on the Effective Date. The Seller further represents that known pre-existing defects have been declared to the Buyer, and that all items for which coverage is provided are in satisfactory operating condition. **BOTH PARTIES ACKNOWLEDGE THAT SERVICE UNDER THIS AGREEMENT IS ADMINISTERED BY 2-10 HBW, AND CARRIES NO OBLIGATIONS RELATED TO ANY REAL ESTATE FIRM OR AGENT. THE PURCHASE OF A HOME WARRANTY SERVICE AGREEMENT IS OPTIONAL, AND SIMILAR COVERAGE MAY BE PURCHASED THROUGH OTHER SERVICE CONTRACT OR INSURANCE COMPANIES.**

2-10.com/agent
720.531.6723



Covered Items

	SIMPLE	SUPREME	SELLER
'Even If' Service Fee Guarantee SM	✓	✓	✓
Happy Home Lock & Hardware SM	✓	✓	
Air conditioning and heat pump (up to two systems)	✓	✓	\$50
Heating (up to two systems)	✓	✓	✓
Steam or hot-water heat systems	✓	✓	✓
Geothermal and water-source systems	✓	✓	✓
Evaporative coolers & built-in wall units	✓	✓	✓
Thermostats - ALL TYPES	✓	✓	✓
Plenum modifications	✓	✓	✓
SEER matching	✓	✓	✓
Unlimited refrigerant recharging	✓	✓	✓
Refrigerator with ice maker	✓	✓	✓
Water heaters: gas, electric, & tankless	✓	✓	✓
Gas supply lines to heating systems & water heater	✓	✓	✓
Appliance Color Match SM	✓	✓	✓
Built-in microwave		✓	✓
Dishwasher		✓	✓
Garbage disposal		✓	✓
Range, oven, cooktop		✓	✓
Plumbing system		✓	✓
Drain line stoppages		✓	✓
Toilet		✓	✓
Sump pump		✓	✓
Interior hose bibbs		✓	✓
Electrical and telephone wiring		✓	✓
Electrical switches, outlets, and panels		✓	✓
Fire alarm system		✓	✓
Attic and bathroom exhaust fans		✓	✓
Garage door openers (up to three)		✓	✓
Heat lamps		✓	
Crane cost		✓	
Window units		✓	
Refrigerant recovery		✓	
Condensing/package unit pads		✓	
Electrical cut-off switches		✓	
Washer and dryer		✓	
Vent hood		✓	
Baskets, hinges, rotisseries, racks, and rollers		✓	
Ice crushers and water dispenser		✓	
Glass/ceramic cooktops		✓	
Handles and knobs		✓	
Rotisseries, racks, and rollers		✓	
Built-in bathtub whirlpool motor and pump		✓	
Exterior hose bibbs		✓	
Faucets, handles, and shower heads		✓	
Garage door hinges, springs, and remote units		✓	
Central vacuum		✓	
Burglar alarm system		✓	
Improper installation/repair/modification		✓	
Haul away/disposal fees		✓	
Items under manufacturer's warranty		✓	
Corrections to code violations		✓	
Permits & modifications		✓	

Simple
\$579

with \$100 Service Fee

- ✓ Heating
- ✓ Air Conditioning
- ✓ Water Heater
- ✓ Refrigerator

Supreme
\$759

with \$100 Service Fee

- ✓ **Simple**
- ✓ Appliances
- ✓ Plumbing
- ✓ Electrical
- ✓ Supreme items

Multi-year pricing available upon request.

Complimentary* Seller Coverage

with \$100 Service Fee

Seller Coverage is for the listing period and begins immediately upon enrollment. Coverage is for a term of 180 days, until close of sale, or until the listing is canceled, whichever occurs first.

- ✓ Appliances
- ✓ Heating
- ✓ Plumbing
- ✓ Electrical

Buyer options

Additional Refrigerator, Built-In Wine Cooler, Freestanding Freezer or Wet Bar Refrigerator (sold separately)		\$50
Washer and Dryer (included in Supreme)	\$65	Mini-Split HVAC System NEW
Plus NEW	\$85	Pre-Season HVAC Tune-Up
Pool/Spa Freshwater	\$180	Extended Pipe Leak
Pool/Spa Saltwater	\$355	Roof Leak
Additional Pool/Spa	\$180	Service Fee Buy Down to \$75
Well Pump	\$75	Septic System (included in Supreme)

New construction

3 years of systems and appliances protection
Complements 2-10 HBW structural warranty

Simple
\$550
with \$100 Service Fee

Supreme
\$750
with \$100 Service Fee



Dispatch

4.4 ★★★★★
Average contractor rating
as of 12/2021

INDEPENDENT *Insurance*

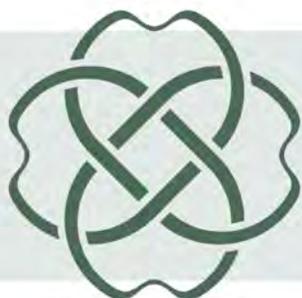
Unlike a captive, or direct insurance company who only offers their own proprietary products, our agency is 100% independent of any one company. Many insurance consumers don't fully understand just how important that really is. When it comes to something as important as insurance, it's imperative that you work with an agency who has an in-depth knowledge of multiple insurance products, companies, and guidelines — not just one.

At the end of the day, what separates one agent from another, is their ability to proactively service their policy holders, and their knowledge of the insurance industry, products, and different situations that may present themselves to their clients.

Features & Services	Our Agency	Captive Agent	Online & 1-800 Companies
Access to multiple companies and wide range of products	✓	✗	✗
Easy switching from company to company without hassle	✓	✗	✗
Unbiased and objective advice	✓	Tries to sell & support only their one company	Tries to sell & support only their one company
Claims assistance and advocacy	✓	Adjusters are often exclusive to the one company	No help: You vs. adjuster
Policy service from the same person you bought from	✓	✗ to call center	You'll likely never talk to the same person twice

When you buy from an independent agent like us, you're supporting local business and your local economy.
#choicematters #independentagent

11304 Station West Dr. Suite D
Knoxville, TN 37934
865.919.7213



DOGWOOD
INSURANCE GROUP



TRUSTED LENDER, TRUSTED PREQUALIFICATIONS Don't Settle for Anything Less!

Not all lenders offer reliable prequalifications.

Real estate agents are experiencing several post-offer acceptance difficulties from lenders.

- ▶ Untrue prequalifications
- ▶ Not returning borrower's calls
- ▶ Cookie-cutter, call center answers
- ▶ Delayed closings

AT CMG HOME LOANS, WE ONLY OFFER TRUSTED PREQUALIFICATIONS AND TOP-NOTCH SERVICE:

- ▶ Automated approvals when possible
- ▶ Iron-clad prequalifications
- ▶ Fully disclosed fees and costs of the purchase loan
- ▶ Fully underwritten preapproval option
- ▶ Local services tailored to individual needs
- ▶ In-house, direct lender
- ▶ No surprises at closing
- ▶ On-time or ahead-of- schedule closing

If you have any questions, contact us below. We look forward to working with you and will have your preapproval completed within 24-48 hours!



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9420 S NORTHSHORE DR SUITE 101, KNOXVILLE, TN 37922 | BRANCH NMLS# 1724866
10815 KINGSTON PIKE, KNOXVILLE, TN 37934, BRANCH NMLS# 1725245 - 106 N PETERS RD, KNOXVILLE, TN 37923, BRANCH NMLS ID# 1724876



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EMAIL <https://victorleonhomes.com/>
WEBSITE 140 Major Reynolds Place
Knoxville, TN 37919
ADDRESS

Buying and selling a home is stressful. You need someone who can take the guesswork out of the Real Estate process and help close the deal fast.

Your time is valuable, and your dollars hard-earned. I want to help you make the most of both.

I am **Victor Leon**, and I work closely with each of my clients to ensure a painless buying or selling experience. As a long-time resident of the Knoxville area, I can help you find the perfect home for your family.

I would be honored to be a part of your home buying or selling process.

Languages:

English, Spanish



Thank You!

